

## **MoU signed between Indo African Chamber of Commerce and Industry, Mumbai and PharmaTechnologyIndex.com Pvt. Ltd., Ahmedabad to promote Pharma Business in Africa**

A MoU was signed between PharmaTechnologyIndex.com Pvt. Ltd., Ahmedabad and Indo African Chamber of Commerce and Industry, Mumbai to promote Pharma Machinery and Pharmaceutical Business in Africa on 3rd August, 2017. MoU was signed during the 6th PharmaTech Expo and LabTech Expo 2017 held during 3rd to 5th August 2017 at Gujarat University Convention Centre, Ahmedabad.

Indo African Chamber of Commerce is having activities of Bi-Lateral Promotion between India & Africa, while Pharma Technology Index.com Pvt. Ltd. is engaged in organising exhibition and online B2B portal for Pharma & Allied Industry.

The MoU is signed for exchange of information related to organising of exhibitions in India and in African member countries of IACCI for display of catalogue, machinery and equipment and organising technical seminar. The MoU is signed for one to one meetings to be organised for development of trading of pharmaceuticals industry and products and machinery and equipment between two geographical areas. The MoU is signed for bringing in and out Business Delegation, Trade promotion and other Industrial Development Activity.



### **6<sup>th</sup> PharmaTech Expo & LabTech Expo 2017 concludes successfully**

Earlier in his inaugural address Rameshbhai Shah, Chairman, KNS Group said, Today Gujarat hardly needs any introduction of Industrial and economical hub of pharmaceuticals. Roaring success of all out efforts of government and entrepreneur support has made Gujarat a preferred destination for business and platform for procurement of machinery and materials for the industry under the Prime Minister's Make in India program.

After welcoming the foreign guests from Africa and other dignitaries on the dias, Mr. Shah gave the details of the events at the expo. He also apprised the salient features of the event.

Mr. P.K. Jha, Zonal General Manager, The National Small Industries Corporation Ltd. (NSIC), in his address said, "Technology, Engineering, Integration and Automation are the prime drivers of the Pharma industry across the globe. The Indian Pharma industry is one of the most rapidly expanding industry, both economically and technologically."

Continuing he said, "As the pharma industry is increasingly looking towards India for high quality, low cost pharma solutions, this event is the perfect place for companies to pick up on the latest trends and innovations the market has to offer. Meet the movers and shakers in India's pharma machinery, technology and ingredients industry for a competitive advantage that will help grow your business."

Further he said, by 2020, India is likely to be among the top three pharmaceutical markets by incremental growth and sixth largest market globally in absolute size. To ensure world class quality and adherence to international standards and regulations in the manufacturing of Pharmaceutical drugs, it is necessary that the Indian and Asian pharma manufacturers and laboratories move to shop floor to top floor integration.

This growth in the Pharma Industry and its increasing need for the latest technology in automation, engineering, artificial intelligence and robotics has motivated PHARMA TECH Expo 2017 to provide an exclusive PLATFORM to the Pharma Machinery Manufacturers and automation service providers from core Automation and Manufacturing IT sector for the Pharma Industry, he concluded.

Mr. Amit Thakkar, President, Drug Marketing & Manufacturers Association (DMMA) said, " Since long Gujarat has been known as pharma hub. Gujarat pharma market was affected due to the price disparity between the companies enjoying tax benefits from tax-free zones and others. However, post GST the scenario has changed and once again Gujarat is moving towards becoming big pharma manufacturing hub.

Guest of Honour Dr. Manish Nivsarkar, Director, B. V. Patel, PERD Centre, Ahmedabad in his address said, "I thank Mr. Rameshbhai for giving us this opportunity to become Partners of this important event. It is a unique idea of having a seminar along with the expo. Our last experience and their efforts at Chandigarh event has given us lot of confidence and encouragement and today we have come up with a half-day seminar on Impact of Analytical Technology and quality production of pharmaceuticals.

Guest of Honour Mrs. Sunanda Rajendran, Secretary General, Indo-African Chamber of Commerce & Industry said, Gujarat as all of you know is an advanced industrial state. There are more than 3,500 pharmaceutical manufacturing units in Gujarat and growth in pharma sector has been very significant. Indian Pharma industry has grown at compounded growth rate of 17.46% from 2000 to 2016. From 6 bn \$ in 2005 it has grown to \$36.7 bn in 2016, which is a remarkable achievement and it is expected to increase at 15.82% by 2020.

Indian manufacturers can showcase to our African Ambassadors what India has to offer and where India can go. As far as investments are concerned Government has already announced 100% Foreign Direct Investment in medical devices, equipments etc. Drugs & pharma sector has attracted already \$14.53 bn from 2000 to 2016.

H. E. Ali Illiassou, Ambassador of the Republic of Niger in his address said we are here to strengthen the relations, business and commercial between the dynamic state of Gujarat and African countries. We are here to show how Africa is transforming and offers many opportunities for Asian and particularly Indian companies in the pharma sector. Africa is now a new frontier. Six of the world's 10 fastest growing economies are African and the continent has been growing at average of 5% per annum offering host of opportunities.

H.E. Kanyi Galley LOGOSU-TEKO, Ambassador of the republic of Togo in his address said, Co-operation between India and Africa has been very good and is a reality. Our action now should be towards reinforcing and enlarging it further, particularly in the pharma sector as both the countries have lot of similarities. My task has become a lot more easier as my colleague for Republic of Niger and Mrs. Sunanda Rajendran have already deliberated on these similarities and the opportunities and I endorse what they have said.

Special Guest of Honour Mr. Gautam Shah in his address complimented organizers for holding such an event and said, I feel proud to be present at this auspicious inauguration event of PharmaTech and LabTech Expo being held in Ahmedabad. He said, with new developments taking place at a very rapid pace in medical science and pharma industry, it is essential for the pharma machinery sector also to keep pace with these fast developments and events such as this go a long way in keeping abreast with the latest technologies and exchange of views between experts to realize the true potential of the industry.

Mr. Shailesh Patwari, President, Gujarat Chamber of Commerce and Industry, Chief Guest on the occasion said, " We have very good relations with Africa. They have been very humble to us. African Development Bank has its presence here in India and therefore Africa should be our destination and I am sure the Pharma Industry can very well surpass China by doing good business in Africa.

Continuing he said, Gujarat is an ideal location for any organization to do business because of its vibrancy, bureaucracy, and political will of the government of Gujarat. We have made lot of achievements and today because of these big units like Zydus, Cadila, Alembic, Sun Pharma, Dishman and others have done very good job. They began from being very small and today they are world leaders introducing new products in the global markets and getting their products patented.

Mr. Patwari said, Gujarat provides the right kind of environment for growth and Gujarat Chamber of Commerce and Industry is also available to play its role in the development. We have been organizing seminars on various issues and we are very keen to see MSMEs to grow because it is the backbone of the industry and that of the country. At the same time we are also concerned of the environment and here also Gujarat has been at the forefront in being compliant in many aspects. Because of this our pharma industry is making the best use of the raw materials that they are using by getting the best yields from their products. Most pharma companies

today are treating their effluents at the source and not at their outlets. Today the use of solvents and its costs are a major concern for the industry and so he suggested the pharma units to recover the solvents so that it can reduce their cost of production. He said, some of the well developed companies are already doing this and recovering over 90% of their solvents and providing a very good example.

Guest of Honour Dr. Arvind Kukrety, Deputy Drug Controller, CDSCO Zonal office, Ahmedabad in his address said, “ I see three reasons why India is doing very well in the Pharma sector. It is due to QTA. Q for Quality, T for Technology and A for Affordability. We have always strived for good quality and we go beyond rules when it comes to quality. In Technology we have been adopting the best technologies that is available around the world, be it for the finished drugs, raw materials or for plant and equipments. Third is the affordability. India provides the best quality drugs at prices that is not available anywhere in the world and that has given us competitive advantage in the global pharma market space. As a regulator our aim is to see quality, efficacy and safety is maintained throughout the life cycle of the drugs. I am proud that we are the first country in the world to produce biosimilars in the world and two of the companies are from Gujarat. Gujarat has been leading as far as the latest technology adoption is concerned.”

- The exhibition was planned in the space of 7500 square meters, with about 200 Exhibitors displayed Machinery and Equipment for producing drugs and pharmaceutical products & the event was visited by about 7000 visitors.
- Indo-Africa Chamber of Commerce and Industry (IACCI) has organized Seminar on “Doing Business with Africa”, bringing in Buyers from African Countries Burkina Faso, Mali, Lesotho, Niger and Togo. H.E. Kanyi Galley LOGOSU-TEKO, Ambassador of Togo and H.E. Ali Illiassou, Ambassador of Niger were present as Special invitees for the event. About 250 delegates have attended the seminar.
- One to one meeting with entrepreneurs / industrialist and ambassadors from African Countries were organised on 4th & 5th August 2017. The Secretary General of IACCI was present during the entire event. Around 500 one to one meeting were organised with exhibitors / entrepreneurs during the event.
- B. V Patel PERD Centre was Knowledge Partner of the Event and had organized seminar on “Impact of Analytical Technology on Quality Production of Pharmaceuticals” on 4th August 2017. About 200 delegates attended the seminar.
- A MoU was signed between Indo African Chamber of Commerce and Industry, Mumbai and PharmaTechnologyIndex.com Pvt. Ltd., Ahmedabad to promote Pharma Business in Africa on 3rd August, 2017.

In order to encourage the competition and feel very privileged and honoured to announce the jury awards ceremony towards the contribution of Companies for their outstanding achievements in stall designing during the PharmaTech Expo 2017 at Ahmedabad. The jury from kruti Mrs. Manisha Bhavsar architect & interior designer was entrusted the task of selection. Accordingly the panel judged the stalls on various parameters like stall design, product display and optimum usage of space. The Jury announced the First prize to “Chamunda Pharma

Machinery Pvt. Ltd.” Second Prize to “AutoPack Industries.” & “Captech Systems.” and Third Prize to “Indo German Pharma Engineers.” & “Blue Star Limited.” The function was well received by the exhibitors.